AgTC’s Virtual 32nd Annual Meeting
Wednesday May 20 and Thursday May 21
9-11 AM Pacific Each Day

REGISTER HERE

Wednesday, May 20
9 AM Pacific

How this Meeting Works – How to ask your questions
• Spencer Young, Program Manager, Agriculture Transportation Coalition

Today’s challenges we will tackle at this Annual Meeting.
• Peter Friedmann, Executive Director, Agriculture Transportation Coalition

Ocean Shipping Outlook – Imports down, exports steady, blanked sailings, how carriers + customers cope
• Jeremy Nixon, CEO, Ocean Network Express

Carriers Listen to the Customer: The Ag Exporters’ (and importers’) Perspective
• Alison Leavitt, Managing Director, Wine & Spirits Shippers Assoc.
• Rachal DeRosier, Global Logistics Specialist, Johnsonville – Midwest reefer exporter

Greetings, Port of Long Beach

Our Hero – Commissioner Rebecca Dye – Untiring commitment to improving the supply chain, protecting the US shippers with new Guidelines for fair demurrage and detention.

Demurrage, detention, ERD’s - Protecting Yourself in Service Contracts
• Joey Friedmann, Legal and Regulatory Affairs, Agriculture Transportation Coalition

American Trucking Association Challenges the Status Quo to Increase Chassis Choice
• Tyler Rushforth, Exec. Dir., Intermodal Motor Carrier Conference, American Trucking Assoc.

Greetings, Port of Hueneme

Chassis – availability, cost and choice – should the chassis be tied to the carrier?
• Jennifer Polli, President & CEO, TRAC Intermodal
• Ryan Houfek, Chief Commercial Officer, DCLI
• James Ford-Hutchinson, Director of Seafreight, Flexport

Coffee Break

Rail – What does the Ag/Forest Products Exporter Need Now?
• David Longsworth, Director, Sales; BNSF
Transloading – when we can’t get containers into the heartland, this is a solution
  • Mark Miller, President, MacMillan-Piper

West Coast Ports – challenges + solutions during COVID-19, and to reduce congestion/delay and cost, when volumes return
  • Gene Seroka, Executive Director, Port of Los Angeles

Trade Outlook – Who will be buy our exports, where will you be shipping?
  • Michael Anderson, VP, Trade & Industry, Corn Refiners Association

Gulf Ports – increasing capacity for ag exporters,
  • Roger Guenther, Executive Director, Port Houston

Life in the Upper Midwest, Slipping ERDs & Finding Empties
  • Bob Sinner, President, SB&B Foods

Greetings, Georgia Ports

Navigating Tough Times for Shippers and Carriers Alike
  • Juergen Pump, President NA, Hamburg Sud

Cargo Risk – What You Can Do to Protect Yourself
  • Keith Sanchez, Divisional Vice President, Western Division, Avalon Risk Management

Super Quick Highlights of the Day
  • Peter Friedmann, Executive Director, Agriculture Transportation Coalition

11 AM Pacific - Adjourn for the Day

Thursday, May 21
9 AM Pacific –

How this Meeting Works – Day 2
  • Spencer Young, Program Manager, Agriculture Transportation Coalition

What We’ll Tackle Today
  • Peter Friedmann, Executive Director, Agriculture Transportation Coalition

Ocean Shipping - An Insider/Outsider Perspective – Formerly President N.A. Hanjin, now a customer of the carriers, gives his unvarnished insight into how carriers and their customers are dealing with dramatic stresses, will all the carriers survive, what will the shipping world look like in a year or two.
  • Bill Rooney, VP Strategic Dev., Kuehne + Nagle

Greetings, Port of Virginia

Reefer and Dry from Everywhere
  • Dan Miller, Global Container Lead, Cargill

Earliest Return Date –ship schedules, ERD’s slip; costliest burden on exporters and importers today.
  • Elena Asher, Asst Director -Export Logistics, Dairy Farmers of America
  • Ion Cervincci, NW Lead, Knight Logistics
  • Michael Symonanis, Louis Dreyfus Commodities
South Atlantic Ports Growth Trends
  - Jim Newsome, President & CEO, South Carolina Ports Authority

Trucking – the national outlook; are we in crisis? We all need trucking.
  - Donna Lemm, Executive VP National Sales, IMC Companies
  - Ken Kellaway, President & CEO, RoadOne Intermodal Logistics

Greetings, Port of Nansha

Mid-Atlantic Ports NY/NJ – shifting cargo mix
  - Sam Ruda, Marine Director, New York/New Jersey Port Authority

Coffee Break

Marine Terminals – The hardest part of the export (and import) supply chain.
  Management
    - Stephen Edwards, President & CEO, TraPac
  Drayage
    - Robert Loya, Vice President, CMI West, CMI Transportation
    - Peter Schneider, Vice President, T.G.S. Transportation
  Labor
    - Rich Austin, Local 19, Intl. Longshore & Warehouse Union
    - Jared Faker, Local 23, Intl. Longshore & Warehouse Union

Hay Exporter, US Farm Mother of the Year, State Legislator – what we need State gov’t to do, and not to do.
  - Representative Shelly Boshart Davis, Bossco Trading. District 15, Oregon Legislature

Greetings, Northwest Seaport Alliance

No-Escape Online Contracting
  - Gordon Downes, CEO, NYSHEX

Infrastructure, Globalization, Policies to keep our Ag and Forest Products exports competitive
  - Walter Kemmsies, Managing Director, Economist & Chief Strategist, JLL US Ports, Airports & Global Infrastructure Group

Wrap Up: What we learned - So much for the AgTC to Do.
  - Peter Friedmann, Executive Director, Agriculture Transportation Coalition

11 AM Pacific – Adjourn 32nd AgTC Annual Meeting